



### Person

Rob G. M. Bots  
Native Dutch living over 30 years in Germany  
Owner of [trustconsulting.eu](http://trustconsulting.eu) / [onlinecoaching-manager.de](http://onlinecoaching-manager.de)

### Experience Summary

After his commercial education Rob worked several years as a project manager for a well known German business enterprise in Hong Kong. Later he became a regional manager in an international import company in Germany. After that, he occupied a leading position in the field of education and training for different organizations and worked as a consultant in Customer Relationship Management. He became a freelance consultant, trainer and coach in the year 2002.

### Vision

His studies in the area of Human Behavior and Counseling and his many years of experience in working with managers, motivates him to support leadership to emphasize and discover the human side of their leadership role in a new way.

### Languages

Dutch (native) / German (residence) / English

### References

Philips, SAP, IBM, Air Liquide, Novelis, 3M, GlaxoSmithKline, Bristol Meyer Squibb, Celgene. Behring Werke (Novartis), Roche, Exxon Mobil, Total, Huntsman, Rhein Chemie (Lanxess), Coca Cola, BorgWarner, Edwards, Novelis, Dassault, Saudi Arabia British Bank.

Besides training in Europe, Rob also trains in Saudi Arabia and Egypt.

### Training- und Consulting-Capabilities

- Personal Coaching
- Online Coaching
- Conflict Coaching
- Successful Coaching (course)
- Situational Leadership
- Influential Leadership
- Time- and Life Leadership
- Organizational Culture
- Change Management
- Sales Training
- Interviewing Skills
- Assessments
- DISC-Programmes and Profiles